A stylized graphic of a building on the left side of the slide. It has a black outline, a light blue triangular roof, and a main body with horizontal blue stripes. The base consists of a black rectangle with five vertical blue bars.

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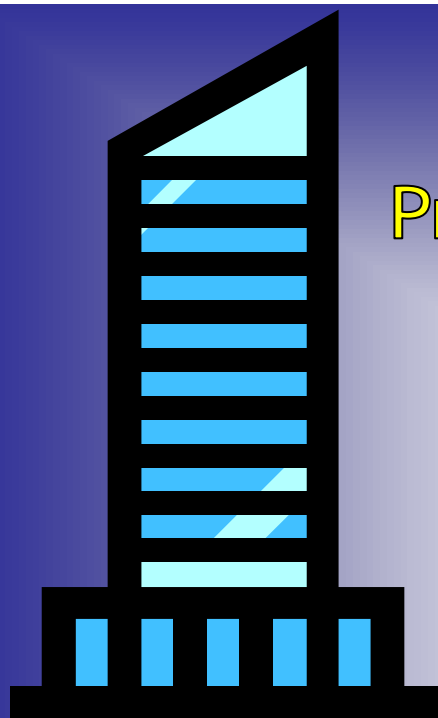
Logistics Services
A-76

INDUSTRY DAY
CONFERENCE
for
Logistics Services Request for Proposals
TIRNO-05-R-00001

Presented by Internal Revenue Service Logistics Service A-76 Team

October 18, 2005

9:00 a.m.



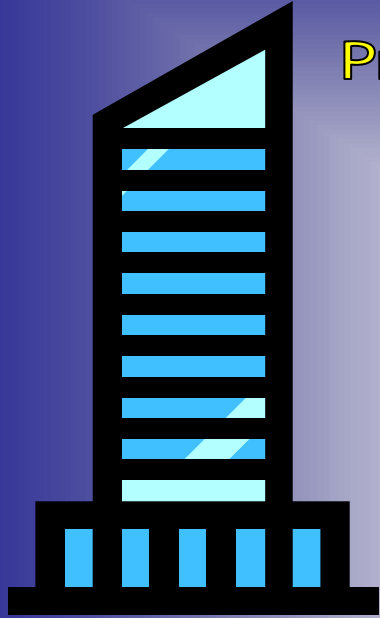
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PART I

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Welcome

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Administrative Matters

- CELL PHONES
- SECURITY
 - Non-IRS attendees are restricted to:
 - Cafeteria
 - Auditorium
 - Temporary Passes
 - Must Be displayed on outer garment
- LOCATION OF CONVENIENCES
 - Restrooms
 - Cafeteria (Escort Required)
- LUNCH
 - Escort Procedures to and from cafeteria

Agenda

- Review A-76 Process
- Review Logistics Services Request For Proposal (RFP)
- Small Business Specialist
- Limited Questions Will Be Addressed At Conclusion of Applicable Sections

Purpose of Industry Day

- Improve industry's understanding of the requirement
- Allow potential offerors to judge whether or how they can fulfill the Government's requirements
- Enhance the Government's ability to obtain quality services at reasonable prices
- Increase efficiency in offeror's proposal preparation
- Facilitate efficiencies in proposal evaluation, negotiation and contract award.
- Facilitate Networking

Logistics Services Acquisition Team

- Pamela Lee, Contracting Officer
202-283-1291
- Sandra Postell, Sr. Contract Specialist
202-283-2688
- Wayne Boger, Contract Specialist
202-293-3767

Email: Logistics.Services@irs.gov

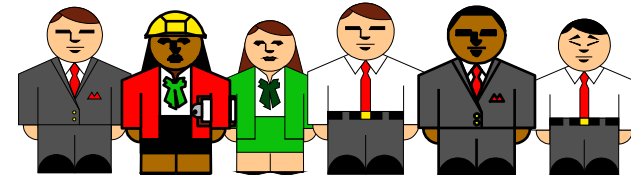
FAX: (202) 283-1415

A-76 Overview

- OMB Circular
- Performance Based
- Performance Measures
- Performance Standards
- Reference to C.2
- Quality Control Plan

Standard Competition Process

A-76 Attch B, Paragraph D.



Exchanges with Industry Before Receipt of Proposals

In order to avoid creating an unfair competitive advantage the slides for this conference, as well as any questions, and the answers will be posted via RFP amendment as soon as practicable after the conference. Information provided to a potential offeror in response to a request will not be disclosed if doing so would reveal the potential offeror's confidential business strategy and is protected under Federal Acquisition Regulation 3.104 or Subpart 24.2.

Information to Offerors and Tenders

- Negotiated Request For Proposals
- Unrestricted, Full and Open Competition
- Telegraphic Offers are Unacceptable
- Formally Announced 9/30/05
- FTEs at announcement: 165
- Primary Point of Contact:
 - Pamela T. Lee (Contracting Officer)

Solicitation, Offer & Award - Standard Form 33

- Block 9: January 5, 2006 NLT 2:00 p.m.
 - Volume I: Business Proposal (Representations & Certifications)
 - Volume II: Technical Proposal
 - Volume III: Present and Past Performance Information
 - Volume IV: Price Proposal
- Block 11: Table of Contents
- Blocks 13 through 18: Completed by Offeror
- Blocks 19 through 28: Completed by Government

Section B

Supplies or Services and Price/Costs

- Phase-in Period: 120 Days
- Base Period of 9 Months
- Option Period of 48 Months

Logistics Services

Scope of Work

- Encompass warehousing, transportation, repairs, other logistic services, work order processing, and an associated management information system.
- Supports approximately 100,000 IRS employees (directly and indirectly) located at approximately 725 offices throughout the contiguous United States, including ten Campus locations, three Computing Centers, and the Washington DC Metropolitan Area.
- Estimated affected employees is 165.

Acronyms & Definitions

- Acronyms and abbreviations (J-7)
 - Used throughout the RFP
- Definitions (J-8)
 - Terms used throughout the document or commonly used in logistics

Section C, GFP & Services

Government-Furnished Property

- GFP available for inspection/inventory The Government will make

Applicable Directives, Publications, & Forms

- Publications cited in this PWS are current as of the date the RFP was released
- Commercial practices for documentation will be considered where the performance requirements are determined by the Government to equal or exceed the requirements of these documents.
- The SP shall accomplish the tasks set forth in this requirement in accordance with the references listed and in accordance with the following guidelines and precedent set forth in Section C.

J-6

Technical Exhibits

- Technical Exhibits listed by reference are with the same force and effect as if they were in full text

J-6,

Technical Exhibits (cont'd.)

- TE 1A - Map of IRS Offices and REFM Territories
- TE 1B - Addresses of IRS Offices
- TE 2 - Warehouse Services Workload
- TE 3 - Volumes of Property Stored in Warehouse
- TE 4 A - Types of Property Stored in Warehouse
- TE 4B - Types of Published Products Stored in Warehouse
- TE 5 - Transportation Services Workload
- TE 6 - Distance Maps
- TE 7 - Campus and Computing Center Repairs and Other Services Workload
- TE 8 - IRS Office Repairs and Other Services Workload
- TE 9 - ERC Call Types, Descriptions, and Cycle Times
- TE 10 - WTMS Data Elements
- TE 11 - Government Furnished Equipment (GFE)
- TE 12 - Government Furnished Facilities (GFF)

Proposal Preparation

- Section L
- Proposal Volumes I – V
 - Page Limitations
 - Compliance Matrix
- Submission Date & Time
- Submission Address (See L.8)
- All questions to be submitted by November 30, 2005

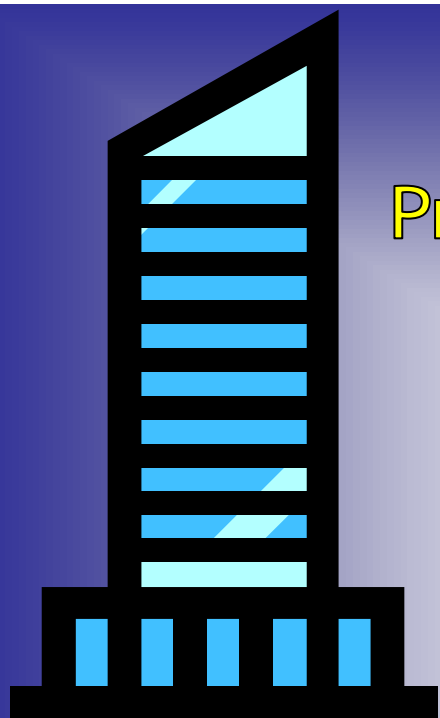
Acquisition Schedule

<u>EVENT</u>	<u>PLANNED DATE</u>
• Site Visits Registration Due	October 19, 2005
• Site Visits	
– Fresno	Nov. 1, 2005
– Ogden	Nov. 3, 2005
– Andover	Nov. 9, 2005
• Final Questions Due	November 30, 2005
• Proposals Due	January 5, 2006
• Performance Decision	September 2006

Please refer to Sections L.16 and L.20.

A general timeline is provided for your planning purposes.

The Government reserves the right to award a contract without discussions if the Contracting Officer determines that the initial prices are fair and reasonable and that discussions are not necessary.

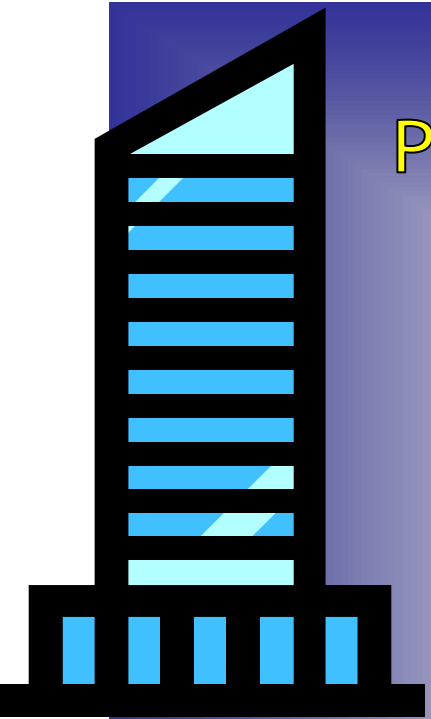


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Questions & Answers

Logistics Services

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Offeror Questions

RFP Reference	Comments/Questions	Resolution
Indefinite Delivery/ Indefinite Quantity	IDIQ work is in a chart listing min. and max. qty with fields for unit price and extended price - is the CO now looking for prices in the bid for both.	Yes. It is anticipated all Offerors will complete the unit price and extended price for both the minimum and maximum quantities.

Offeror Questions

Section	Comments/ Questions	Resolution
Section B.6 CLIN 0002a - 4000a pages B-3 thru B-7	Please clarify "cubic feet", what period (week, month, year) is this for?	Please refer to the performance period for each CLIN. The quantities are reflective of the stated performance period. For example, CLIN 0002a is part of the Base Period which is described as, "the end of the phase-in period through 30 September 2007." As this period is 6 months, the quantities listed in CLIN 00002a are the minimum and maximum quantities the Offeror can expect to provide over the six month time period. All other subsequent option year periods are 12 month periods, consequently, all quantities listed in the option years are minimum and maximum quantities the Offeror can expect to provide over a 12 month period.

Offeror Questions

Section	Comments/Questions	Resolution
Section C.1.1 page C-3 Section C.1.4 page C-5 and Multiple Section J TE	Throughout the solicitation Main IR and New Carrollton are referred to in conjunction with campus/computing centers. However, the solicitation does not specify warehouse square footage or identify any workload that identifies and scopes the level of service to be provided to these locations. Please clarify.	Main IR and New Carrollton do not have warehouses. Transportation workload for these sites is included in TE-5 under Martinsburg. Repair and Other Services workload for these sites are included in TE-8 by their respective state.

Offeror Questions

Section	Comments/Questions	Resolution
October 10, 2005 Section C.1.2.1 page C-3	How many DGR's will there be? Where will they be located, one at each site where a PL is required? This sentence seems to imply that the SP will receive some sort of notice that a delivery will be made to the warehouse. Is that notice in the form of an ERC ticket?	<p>The number of DGRs has not yet been determined, however appropriate contacts will be made available to the SP following award.</p> <p>Yes, it is the intention of the IRS that notice of deliveries to the warehouse will be communicated through a work order ticket via the ERC.</p>

Offeror Questions

Section	Comments/Questions	Resolution
Section C.1.3.2 page C-4	Please clarify as TE5 indicates the number of runs per day or week and month. Does the SP have the latitude to propose, based on the volume of materials to be transported, less than the number of runs specified or schedule only the arrival and departure time for each location?	The number of runs depicted in TE 5 is a reflection of current customer requirements. Offerors shall base their technical and price proposal based on these requirements. Following award, the selected Offeror is encouraged to propose alternate routes and schedules as described in Section C.1.3.2 to the DGR.

Offeror Questions

Section	Comments/ Questions	Resolution
Section C.1.3.3 page C-4	Please clarify. Is this the quantity listed under "All other build combos" in TE5 for some of the sites?	Workload quantities associated with Section C.1.3.3 for unscheduled pick-ups and deliveries is included in Section B, IDIQ, CLIN 0002b for all performance periods. Workload included in TE5 listed as "All other building combos" is a summary of regularly scheduled runs specified in miles and approximate weights and sizes not otherwise listed and is to be included as part of the Basic Services.

Offeror Questions

Section	Comments/Questions	Resolution
Section C.1.3.3 page C-4	Please clarify that this work will be ordered as IDIQ. Is the labor to perform this task also ordered as IDIQ?	Unplanned pick-ups and deliveries are included as IDIQ line items in Section B under CLIN 0002b for all performance periods. Offerors are to include all costs for performing unplanned pick-ups and deliveries, including labor, when proposing this line item.

Offeror Questions

Section	Comments/Questions	Resolution
Section C overall	Please clarify does the SP order forms directly from a government provided source or will the forms analyst in REFM continue to monitor inventory levels and automatically order? Will the SP take over the Forms analyst duties?	All Offerors are requested to propose only tasks identified in the PWS. Forms Analysts duties are not included in the PWS.

Offeror Questions

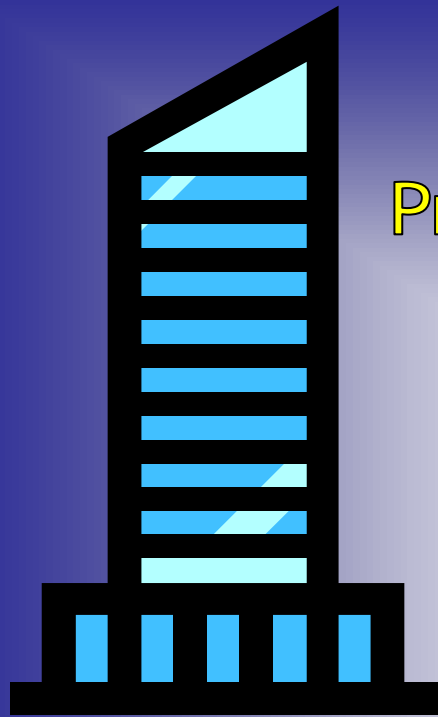
Section	Comments/Questions	Resolution
Section C overall	<p>Please clarify. Will the SP store tax records requiring a higher level of security?</p> <p>Also J-6 TE10 WTMS Data Elements require fields for Records Control Number, Records Destruction Date and Records Retirement Schedule Date; are those for warehouse records or pertaining to tax records or administrative records for customers? Will the SP take over the Records analyst duties?</p>	<p>If required to store tax records, the Offeror will be provided specific handling instructions.</p> <p>The Government will provide the Offeror with data required to populate the fields.</p> <p>The Offeror will be provided the data element descriptions for record storage.</p> <p>Records Analysts duties are not included in the PWS.</p>

Offeror Questions

Section	Comments/Questions	Resolution
J-6, TE2 and J-6, TE5 page 2	Please clarify the workload peaks and non-peaks as the information is shown differently on the Transportation Services Peak and Non-Peak Workload Months by Site, Table 1, Section J-6 TE 5, page 2.	Peak and non-peak periods for transportation are not the same as the peak and non-peak periods for warehousing tasks. Offerors are to propose the requirements as stated in the PWS and associated technical exhibits.

Offeror Questions

Section	Comments/ Questions	Resolution
Section J	How will relocation moves (a post of duty moving from one address to another due to a lease expiration) be handled?	Section C.1.5.2, Move Property, includes the following task statement, "The SP shall support property moves as requested through work orders. Property moves include furniture and office moves, and special events such as assemblies, seminars, and meetings." Workload for Property Moves for Posts Of Duty (POD) are included in TE-8 by state and are to be proposed in accordance with Section B, IDIQ, CLIN 0002h for all performance periods.

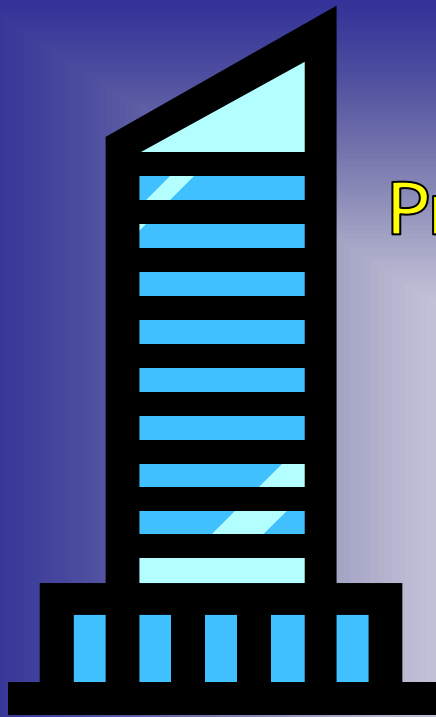


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END OF PART I

Logistics Services

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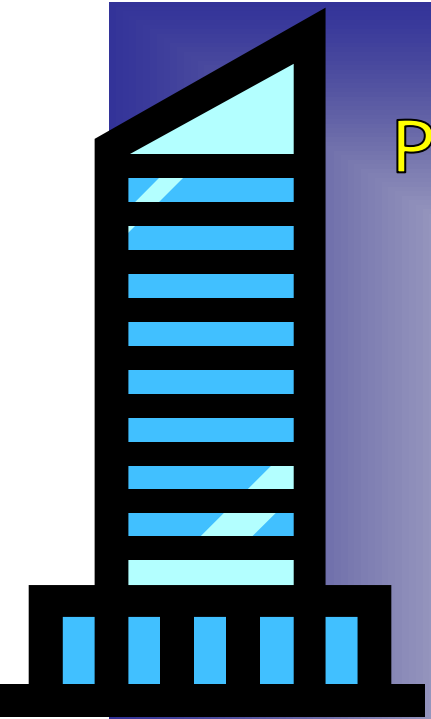


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PART II

Logistics Services

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Questions & Answers

Logistics Services

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Offeror Questions

Section	Comments/Questions	Resolution
TE-12	The IRS has 12 warehousing sites. Will the SP be required to operate these facilities, or can they consolidate these sites?	Offerors are required to use all facilities identified as mandatory in TE-12, Government Furnished Facilities, Table 1, Mandatory Facilities. The use of optional facilities or the consolidation of facilities is at the discretion of the Offeror and shall be included as part of the Offeror's Technical and Price proposals.

Offeror Questions

Section	Comments/ Questions	Resolution
	Will the IRS order replenishment stock for the warehouses or is this to be done by the SP?	In accordance with Section B.6, "Basic Services -The Service Provider shall provide all program management, labor, materials, supplies, and equipment necessary to plan, supervise, implement, and coordinate the basic services in accordance with the PWS in Section C." Regarding items stored in the warehouse on behalf of the Government, the responsibility for replenishment of stored items is the Government's.

Offeror Questions

Section	Comments/Questions	Resolution
J-6, TE 11	Will the SP be required to use the IRS material handling equipment?	No. The Government will make available selected Government furnished equipment for use by the SP. Use of this equipment is optional. A complete list of optional GFE is provided in Attachment J-6 TE 11.

Offeror Questions

Section	Comments/Questions	Resolution
L.10, Section 9, page L-16, Section M. Factor 2.9, Government Furnished Property, page M-5.	Please explain at which point in time the SP provided vehicles will become Government Furnished Property and provide the Specifications that will determine a vehicles fitness for use.	Vehicles are not Government furnished. Vehicles are to be provided by the SP. The SP shall use, maintain, repair, and manage SP-supplied vehicles. The SP shall make vehicles available for inspection in accordance with Section C.1.3.

Offeror Questions

Section	Comments/Questions	Resolution
C.1.6, page C-6	Does the IRS intend to route all ERC work tickets thru the SP for dissemination to the ultimate service provider or will the SP receive work tickets only relating to this contract?	The SP will only receive ERC work tickets related to tasks related to this contract.

Offeror Questions

Section	Comments/Questions	Resolution
C.1.6, page C-6	Does the IRS intend to route work tickets to a central SP location or to various locations in the SP organization?	The IRS intends to route all ERC work tickets to a central SP location.

Offeror Questions

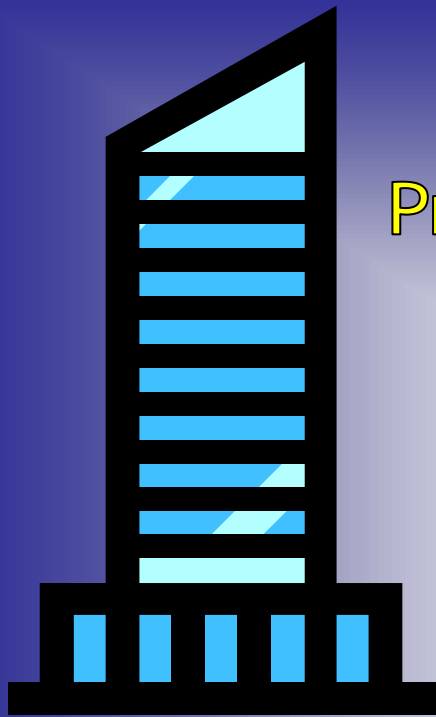
Section	Comments/Questions	Resolution
C.1.6, page C-6	How will the IRS distinguish between work tickets for CLIN 0001 services and CLIN 0002 ID/IQ services?	All SP ERC call types are identified in J-6, TE 9, ERC Call Types, Descriptions, and Cycle Times.

Offeror Questions

Section	Comments/Questions	Resolution
L-9.3, Section 3, page L-11	Since this function is currently being performed only by the IRS, can contractors describe related experience in handling similar sensitive materials to satisfy this requirement?	Yes. Offerors shall describe using past/present performance examples of how the SP has successfully managed special handling needs associated with sensitive documents.

Offeror Questions

- There are no additional questions and answers to be presented at this time
- Questions and answers presented today will be posted on the IRS procurement web site
- Answers to questions not addressed today will be posted on the IRS procurement web site



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Thank You!

Logistics Services

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